LG FUNdraising Collective

***The London’s Giving network held an LG FUNdraising collective chat with around 10 members, in Nov/Dec 2023. Lisa Robinson (Islington Giving) sent this follow up email to the group.***

Email follow up to FUNdraising Collective group:

*So good to see so many of you today.*

*It was a great discussion, covering the following:*

* *Examples of successful partnership working – from Cornerstone and the 4 participating LG schemes to Diabetes UK and the Tesco partnership!*
* *A few top tips on partnership principles like establishing roles and responsibilities early on – we may try to pull together a ‘Do’s and Don’t’s’ list*
* *Some ideas around areas of commonality in terms of our focus areas / project – including PGM, mental health, employability / skills (which helps with volunteering), and education*
* *A point around the differences between inner and outer London boroughs, particularly where the concentration of businesses is lower in outer borough*
* *Social value and the focus on companies demonstrating that – thanks Louise at H&F Giving for sharing that success.*

*We agreed a key next step is to ask London’s Giving if they might be able to fund a consultant or team member to do some research for us – our task (should we choose to accept) is to come up with 3 key questions to guide their research. I’ve included a few starter questions as discussed on the call:*

* *Which companies in London (or nationally) have significant contracts with London local authorities?*
* *What are the basis principles around the social value requirements for government contracts?*
* *What are the key needs / gaps in service London-wide that might bind a London’s Giving wide proposition?*

*The idea is we then potentially have a researched prospect list and an idea of type of focus areas that might be compelling to these prospects.*